

**NOTICE OF AWARD**  
**ALTERNATE PROCUREMENT**

**Bernard P. Carvalho, Jr.**  
Mayor



**Wallace G. Rezentes, Jr.**  
Director of Finance

**Gary K. Heu**  
Managing Director

**Sally A. Motta**  
Deputy Director of Finance

**DEPARTMENT OF FINANCE**  
**County of Kaua'i, State of Hawai'i**  
**DIVISION OF PURCHASING**  
4444 Rice Street, Suite 303, Lihu'e, Hawai'i 96766  
TEL (808) 241-4288 FAX (808) 241-6297

June 28, 2012

Cutter Ford, Inc.  
P.O. Box 895  
'Aiea, HI 96701

Attn: Pat Ah You  
General Manager

Gentlemen:

RE: Invitation for Bid Document No. 3246 – SUVs & Trucks with Lights & Siren Systems–  
Item No. 2 (Alternative Procurement)

No offers were received for Item No. 2 for Invitation for Bid Document No. 3246. However, pursuant to the provisions of HAR 3-122-35, we have received approval to proceed with an alternative procurement method and are willing to consider your offer submitted on June 18, 2012, on a negotiated basis, and in accordance with the terms and conditions set forth in Invitation for Bid No. 3246.

Therefore, your firm is awarded the negotiated contract for the following:

**ITEM NO. 2 – TWO (2) EACH 4 DOOR SPORT UTILITY VEHICLE WITH LIGHTS  
AND SIREN SYSTEM**

Manufacturer/Make Model no.	Ford Expedition XL 4WD
Year of Production:	2013
Unit/Total Bid Price:	\$44,279.92 per vehicle/\$88,559.84

The total contract amount is for **EIGHTY-EIGHT THOUSAND FIVE HUNDRED FIFTY-NINE AND 84/100 DOLLARS (\$88,559.84).**

*An Equal Opportunity Employer*

Be advised that financing for this item is being provided by a third-party financing company on a lease-purchase basis. As such, the Contractor is required to cooperate with and promptly respond to inquiries for information from the financing company.

The negotiated contract documents will be transmitted under separate cover for your review and execution. Contract No. 8773 is assigned and should be referenced in all future communications relating to this contract.

After the contract is fully executed a "Notice To Proceed" will be issued to designate the official contract starting date. Until said Notice is issued the County may find cause for cancellation of the award and any expenses incurred by you will be at your own risk.

Further, as a reminder, the following is a requirement for final payment and should be submitted with your final payment invoice:

- a tax clearance certificate required by HRS 103D-328;
- Contractor's Certificate of Compliance for Final Payment (self-certification form), required by HAR 3-122-112 (c), Responsibility of Offerors. Purchasing Division Schedule G-1 is available upon request.

Please contact Kristi Morita, (808) 241-4291 with any questions.

Very truly yours,



ERNEST W. BARREIRA, M.S.  
Budget & Purchasing Director

km

c: Police/D. Miyamoto  
File: Exempt #5X-IFB-11/12, C8673 (Eq 79)