

**DEPARTMENT OF FINANCE
PURCHASING DIVISION**

REIKO MATSUYAMA, DIRECTOR
MICHELLE L. LIZAMA, DEPUTY DIRECTOR



DEREK S.K. KAWAKAMI, MAYOR
MICHAEL A. DAHLIG, MANAGING DIRECTOR

November 29, 2022

Cutter Ford, Inc.
98-015 Kamehameha Hwy
Aiea, HI 96701

Attn: Bradley Eisen, General Manager

RE: **IFB 3819 – FURNISHING AND DELIVERY OF VARIOUS PICKUP TRUCKS
AND CREW CABS (LEASE)**

No responsive offers were received for Bid Document no.3819. However, pursuant to the provisions of HAR 3-122-35, we have received approval to proceed with an alternative procurement method and have considered your offer received on June 21, 2022, on a negotiated basis, and in accordance with the terms and conditions set forth in Bid Document no. 3819.

Therefore, your firm has been awarded the contract for FURNISHING AND DELIVERY OF VARIOUS PICKUP TRUCKS AND CREW CABS for the Department of Public Works, Automotive Division, County of Kauai as follows:

**Item No. 1 – Two (2) Each 6500 LB GVWR Supercab and Chassis, 4x4 with 6.5’
Fleetside/Styleside Body**

Make/Model: F150 Supercab (4x4)
Bid Price: \$61,494.22 X 2 = \$122,988.44
Delivery Date: 240 days

**Item No. 2 – Eight (8) Each 9900 LB GVWR SRW 4 Door Crew Cab and Chassis, 4x2 with
8’ Fleetside/Styleside Body and Liftgate**

Make/Model: Ford F-250 Crew Cab w/ Liftgate
Bid Price: \$64,999.76 X 8 = \$519,998.08
Delivery Date: 240 days

**Item No. 3 – One (1) Each 9900 LB GVWR SRW Standard Cab and Chassis, 4x2 with 8’
Service Body and Liftgate**

Make/Model: F-250 XL Regular Cab Service Body w/ Liftgate
Bid Price: \$68,321.21 X 1 = \$68,321.23
Delivery Date: 240 days

Item No. 5 – One (1) Each 9900 LB GVWR SRW 4 Door Crew Cab and Chassis, 4x4 with 8’ Service Body, Material Rack with Liftgate

Make/Model: F-250 Crew Cab 4x4 Service Body w/ Liftgate
Bid Price: \$71,431.00 X 1 = \$78,555.99
Delivery Date: 240 days

The contract amount shall be **SEVEN HUNDRED EIGHTY NINE THOUSAND EIGHT HUNDRED SIXTY THREE AND 74/100 DOLLARS (\$789,863.74)**.

Upon commencement of the Notice to Proceed, delivery shall be as listed above.

Please be advised that financing for this item is being provided by a third-party financing company on a lease-purchase basis. As such, the contractor is required to cooperate with and promptly respond to inquiries for information from the financing company.

Contract documents will be transmitted under separate cover for your review and execution. Contract No. **9990** is assigned and should be referenced in all future communications relating to this contract.

After the contract is fully executed, a Notice to Proceed will be issued to designate the official contract starting date. Until said Notice is issued the County may find cause for cancellation of the award and any expense incurred by you will be at your own risk.

Further as a reminder, the following is a requirement for final payment and should be submitted you're your final payment invoice:

- Tax clearance compliance required by HRS 103D-328;
- Contractor's Certificate of Compliance for Final Payment (self-certification form), required by HAR 3-122-112 (c), Responsibility of Offerors. Purchasing Division Schedule G-1 is available upon request.

Please feel free to call us on any questions or if we may be of service.

Very truly yours,

Ernest Barreira

Ernest Barreira (Nov 29, 2022 15:47 HST)

Ernest W. Barreira, M.S.
Assistant Chief Procurement Officer

cc: PW-Auto – R.Izumo

/krm