

NOTICE OF SOLE SOURCE
COUNTY OF KAUAI

The Director of Finance has received a Request For Sole Source in accordance with Hawai'i Administrative Rule 3-122-82 and Hawai'i Revised Statutes 103D-306. A preliminary review has been conducted and approved for posting of this Notice.

Accordingly, by posting of this Notice, constructive notice is provided to permit interested parties an opportunity to review a copy of the Request For Sole Source, attached and posted herewith, and to submit written objections within seven (7) days from the date this Notice was posted. Objections shall be submitted by email to:

COKPurchasing@kauai.gov.

Questions may be directed to the Division of Purchasing at phone: (808) 241-4288:

A summary of the Sole Source Request follows:

Proposed Vendor's Name and Address:

CIS Services Department
Center for Internet Security, Inc.
31 Tech Valley Drive
East Greenbush, NY 12061

Brief description of proposed Sole Source Item:

Netflow/Intrusion Detection System Monitoring and Analysis Service known as "Albert" (See Attached)

BY: Carrie Moses
Division of Purchasing

Date Notice Posted: November 28, 2025

SPACE BELOW IS RESERVED FOR RESPONSE TO REQUESTING AGENCY

TO: Finance / IT
(Dept or Agency) (Div)

☒ Sole Source #2026-SS-68 is assigned. This Notice was posted for seven (7) days. No objections were received. Please proceed with (1) processing of a requisition for a purchase order, or (2) contract preparation, and reference the assigned Sole Source number in the respective document.

☐ Objection(s) were received. Please contact the Division of Purchasing.

Division of Purchasing

Date

REQUEST FOR SOLE SOURCE
County of Kaua'i

TO: DIRECTOR OF FINANCE

FROM: Finance /Information Technology
(Dept or Agency) (Div)

11/25/2025
Date

RE: REQUEST FOR SOLE SOURCE APPROVAL

Instructions: Cost and/or pricing data requirements for contracts expected to exceed \$100,000 are applicable pursuant to HAR 3-122-123 & 124.

- I. Pursuant to 103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following: **(Description of goods, services, or construction)**

The Center for Internet Security Netflow/Intrusion Detection System Monitoring and Analysis Service, known as Albert, is a near realtime automated process that identifies and alerts on traditional and advanced threats on a network, enabling the identification of malicious activity and facilitating rapid response to threats and attacks. Albert combines netflow monitoring capabilities with traditional Intrusion Detection/Intrusion Prevention Systems (IDS/IPS) monitoring but without the need for an IDS/IPS device, therefore offering enhanced capabilities in a more affordable, cost-effective way. Albert services include customized passive DNS database on a per-sensor basis, used to perform historical analysis of attacks that may be identified as advanced nation-state threat actor campaigns.

- II. Name and Address of Vendor:

CIS Services Department
Center for Internet Security, Inc.
31 Tech Valley Drive
East Greenbush, NY 12061

- III. Estimated Cost: \$13,570.68

- IV. Term of Contract or delivery time:

One year

- V. The goods, services, or construction has the following unique features, characteristics, or capabilities:

The Center for Internet Security (CIS) is a non-profit organization focused on enhancing the cyber security readiness and response of public and private sector entities. CIS operates the

Multi-State Information Sharing and Analysis Center (MS-ISAC), which is designated by the U.S. Department of Homeland Security as the key resource for cyber threat prevention, protection, response and recovery for the nation's state, local, tribal and territorial (SLTT) governments. Through its state-of-the-art 24/7/365 cyber security operations center, CIS serves as a center resource for situational awareness and incident response for SLTT governments, and offers a number of strategic cyber security services to assist in detecting, protecting, responding and recovering from cyber threats. The County of Kauai is already a member of MS-ISAC, as is the State of Hawaii and other sister counties. By implementing the CIS Albert Service, the County of Kauai will be able to improve our security posture by working in collaboration with the other Hawaii-based government agencies, as well as other government agencies across the nation.

The CIS Albert service has many unique characteristics that make it impractical for the County to pursue another option that provides this level and type of cyber security monitoring. These include the following:

Government-specific focus and tailored to SLTT government's cyber security needs. Correlation of data from multiple public and private partners.

Historical log analysis performed on all logs collected for specific threats reported by partners and/or trusted third parties.

When a major new threat is identified, CIS will search logs for prior activity. Traditional monitoring services only alert going forward from the date a signature is in place. There is no "look behind" to assess what activity may have already occurred.

Statistical analysis of traffic patterns to areas of the world known for being major cyber threats. If abnormal traffic patterns are detected, analysts review the traffic to determine the cause, looking for malicious traffic that is not detected by signatures.

Signatures from forensic analysis of hundreds of SLTT cyber incidents are added to the signature repository.

Signatures provided by U.S. DHS that are associated nation state threat actors. Integration of research on threats specific to SLTTs, including nation-state attacks.

CIS staff permanently deployed at the National Cybersecurity and Communications Integration Center (NCCIC) in Washington, D.C., thus facilitating valuable real-time information sharing with federal partners and critical infrastructure sectors.

Experienced cyber security analysts who review each cyber security event, which results in minimizing the number of false-positive notifications, allowing the first responder to focus on actionable events.

Availability of an Incident Response Team for forensic and malware analysis which is part of the no-cost MSISAC Membership.

24/7/365 technical, research, and remediation support for cyber security incidents.

Cost-effective solution that is significantly less expensive than the purchase and maintenance of a typical commercial IDS/IPS solution.

- VI. Describe how the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

The network monitoring covers the utilization of internet connection size > 100Mbps - 1Gbps

- VII. The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

There are no other vendors available that offer this service.

- VIII. Person(s) recommended to negotiate the sole source contract:

- A. Name, Title, and relevant experience or qualifications:

Del Sherman, IT Manager

- B. Name, Title, and relevant experience or qualifications:

Tara Apodaca, Contracts Specialist

- IX. Special Provisions:

- X. This expenditure may be processed through a purchase order: Yes ☒ No ☐.

- XI. The vendor was/will be notified prior to soliciting or negotiating a price, that the applicable General Terms and Conditions, or General Provisions for Construction Contracts, is applicable to this purchase: Yes ☐ No ☒.

Direct questions to: Tara Apodaca Ph: (808) 241-4411

I CERTIFY THAT THE INFORMATION PROVIDED HEREIN IS TO THE BEST OF MY KNOWLEDGE, TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.

Del Sherman

(Department/Agency Head Signature)

Nov 24, 2025

Date

SPACE BELOW RESERVED FOR FINANCE DIRECTOR OR DESIGNEE:

APPROVED ☒ DENIED ☐

If approved, the following ☒ conditions apply:

- ☐ The furnishing and delivery of the items and/or services specified herein shall comply with this Request for Sole Source in its entirety and with the General Terms and Conditions for Goods and Services, dated July 2016, which by reference is incorporated herein as though it were physically an integral part of this notice.
- ☒ For contracts of \$100,000 or more, HAR 3-122-121 et. seq., cost and pricing data requirements apply.
- ☒ The contract period shall not exceed one (1) year, unless approval is granted for a multi-term contract pursuant to HAR 3-122-149.
- ☒ Seven (7) day posting by **Purchasing Division** required.
- ☒ PRIOR APPROVAL for amendment(s) changing scope of work or increase price by 10% or more required. (Amendments are also subject to 7 day posting by **Purchasing Division**)
- ☒ A copy of the approved request must accompany the contract document submitted to the Purchasing Division for processing.
- ☒ Tax compliance is required as a pre-requisite to award and for final payment when contract amount is \$2,500 or more. (HRS 103D-328, HRS 103D-310, HAR 3-122-112)
- ☒ The contractor shall be informed of the requirements of **HRS 11-355 relating to the prohibition of campaign contributions by State and County Contractors during the term of the contract (Contact State Campaign Spending Commission: 808 586-0285; www.hawaii.gov/campaign).**

Ernest Barreira

Ernest Barreira (Nov 26, 2025 16:45:44 HST)

DIRECTOR OF FINANCE or Designee

Date

DIRECTOR OF FINANCE'S COMMENTS: