

PURCHASING DIVISION

DEPARTMENT OF FINANCE

CHELSIE SAKAI, DIRECTOR OF FINANCE

MICHELLE L. LIZAMA, DEPUTY DIRECTOR OF FINANCE



DEREK S.K. KAWAKAMI, MAYOR
REIKO MATSUYAMA, MANAGING DIRECTOR

September 9, 2025

Bank of Hawaii Equipment Finance
P.O. Box 2900
Honolulu, HI 96846

Attn: Brian Watase, Vice President

RE: **CONTRACT 10459 – LEASE FINANCING FOR ERP SYSTEM**

No responsive offers were received for the subject Exempt Invitation for Bid Document No. 2025-XIFB-5. However, pursuant to the provisions of HAR 3-122-35, we have received approval to proceed with an alternative procurement method.

The County will finance an estimate of FIFTEEN MILLION DOLLARS AND 00/100 (\$15,000,000.00) over the term of seven (7) years. The payment inclusive of principal and interest over the contract terms are estimated at SEVENTEEN MILLION TWENTY-THREE THOUSAND SIX HUNDRED NINETY-SEVEN AND DOLLARS 18/100 (\$17,023,697.18). The interest rate is subject to change based on existing market conditions at the time of the lease finalization. The terms and conditions of the contract will be in accordance to the Lease Financing Bid Document No. 2025-XIFB-5 inclusive of Exhibit I, Lease Data Sheet and County of Kauai Lease Rider.

The award shall be subject to the return of the executed contract along with a tax clearance compliance document required by HRS 103-53.

Contract documents will be transmitted under separate cover for your review and execution. Contract No. **10459** is assigned and should be referenced in all future communications relating to this contract.

After the contract is fully executed, a "Notice to Proceed" will be issued to designate the official contract starting date. Until said Notice is issued the County may find cause for cancellation of the award and any expenses incurred by you will be at your own risk.

We appreciate the opportunity to work with you on this project and look forward to its successful and timely completion.

Please feel free to call us on any questions or if we may assist you in anyway.

Bank of Hawaii Equipment Finance

September 9, 2025

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Very truly yours,

Ernest Barreira

Ernest Barreira (Sep 9, 2025 12:46:22 HST)

ERNEST W. BARREIRA, M.S.

Assistant Chief Procurement Officer

Cc: FIN – M. Kagawa

EWB:cb