

County of Kauai
Department of Finance - Purchasing Division

Professional Services Procurement Disclosure

**Pursuant to the requirements of HRS 304-103D,
the following information is hereby publicly disclosed.**



Award Date: 9/29/25
Contract #: 10472

- 1. Professional Services Publication Number:**
 - **Publication Number: 2026-XPROF-2**
- 2. Description of Services Required:**

Legislative Lobbying Services
- 3. ☐ Check if Small Purchase procedures used.**
- 4. The ranking and names of a minimum of the top three (3) persons or organizations ranked by the Selection Committee for negotiation of a contract (note- the minimum of 3 persons may be limited to less than 3 by the review committee or by the number of responses to the solicitation):**
 - **Smith Garson, Inc.**
 - **The Ferguson Group**
 - **Summit Strategies Government Affairs LLC**
- 5. The legal name of the person or organization receiving the award:**
 - **Smith Garson, Inc.**
- 6. The Dollar amount of the contract: \$450,000.00**
- 7. The names of the Selection Committee members:**
 - **Keith Perry**
 - **Lani Agoot**
 - **Therilyn Martin-Haumea**
- 8. Describe the relationship of any of the principals to any of the persons making the recommendation of award and award:**
 - **DIRECTOR OF FINANCE (AUTHORITY TO AWARD): NONE**

Date Posted: 9/29/25

PURCHASING DIVISION

DEPARTMENT OF FINANCE

CHELSIE SAKAI, DIRECTOR

MICHELLE L. LIZAMA, DEPUTY DIRECTOR



DEREK S.K. KAWAKAMI, MAYOR
REIKO MATSUYAMA, MANAGING DIRECTOR

September 29, 2025

Smith Garson, Inc.
750 1st Street NE, Suite 1130
Washington, DC 20002

Attn: Brett Garson, President

RE: **CONTRACT NO. 10472- LEGISLATIVE LOBBYIST SERVICES**

Your firm has been awarded the contract for LEGISLATIVE LOBBYIST SERVICES for the Office of the Mayor, County of Kauai, in accordance with 2026-XPROF-2. The award is conditioned upon your return of the executed contract together with:

☒ Insurance as required per solicitation or negotiation.

The contract amount shall be **FOUR HUNDRED FIFTY THOUSAND AND NO/100 DOLLARS (\$450,000.00) with a first year payment of \$90,000.00.**

This **five (5) year** multi-term contract is subject to the availability and appropriation of funds, effective upon issuance of the official Notice to Proceed.

Contract documents will be emailed to you under separate cover for your review and execution. Contract No. **10472** is assigned and should be referenced in all future communications relating to this Contract.

After the contract is fully executed a "Notice to Proceed" will be issued to designate the official contract starting date. Until said Notice is issued the County may find cause for cancellation of the award and any expenses incurred by you will be at your own risk.

Further as a reminder, the following is requirement for final payment and should be submitted with your final payment invoice:

☒ Tax clearance compliance required by HRS 103D-328; and 103D-310(c)

☒ Contractor's Certificate of Compliance for Final Payment (self-certification form),
Required by HAR 3-122-112 (c), Responsibility of Offers. Purchasing Division
Schedule G-1 is available upon request.

We appreciate the opportunity to work with you on this project.

PURCHASING DIVISION

DEPARTMENT OF FINANCE

CHELSIE SAKAI, DIRECTOR

MICHELLE L. LIZAMA, DEPUTY DIRECTOR



DEREK S.K. KAWAKAMI, MAYOR
REIKO MATSUYAMA, MANAGING DIRECTOR

Please feel free to call us on any questions or if we may be of service.

Very truly yours,

Ernest Barreira

[Ernest Barreira \(Sep 29, 2025 15:35:38 HST\)](#)

Ernest W. Barreira, M.S.
Assistant Chief Procurement Officer

cc: Mayors – L.Agoot

/krm