

DEPARTMENT OF FINANCE

CHELSIE SAKAI, DIRECTOR OF FINANCE

MICHELLE L. LIZAMA, DEPUTY DIRECTOR OF FINANCE



DEREK S.K. KAWAKAMI, MAYOR
REIKO MATSUYAMA, MANAGING DIRECTOR

March 4, 2026

Carahsoft Technology Corp
11493 Sunset Hills Road, Ste 100
Reston, VA 20190

Attn: Kristina Smith

RE: **CONTRACT 10521 – SAMSARA HARDWARE AND SOFTWARE LICENSE**

Your firm is awarded the contract for SAMSARA HARDWARE AND SOFTWARE LICENSE, in accordance with the State of Hawaii Price List 17-18 and is conditioned upon your execution and return of the executed contract.

The contract amount shall be **TWENTY-ONE THOUSAND SIX HUNDRED SEVENTY-THREE AND 32/100 (\$21,673.32) with a first year payment of \$7,260.76.**

This **three (3) year** multi-term contract is subject to the availability and appropriation of funds, effective upon issuance of the official Notice to Proceed.

Contract documents will be transmitted under separate cover for your review and execution. Contract No. **10521** is assigned and should be referenced in all future communications relating to this contract.

After the contract is fully executed, a "Notice to Proceed" will be issued to designate the official contract starting date. Until said Notice is issued the County may find cause for cancellation of the award and any expense incurred by you will be at your own risk.

Further, as a reminder, the following is a requirement for final payment and should be submitted with your final invoice:

Tax compliance is required by HRS 103D-328;

Please feel free to call us with any questions or if we may be of service.

Very truly yours,

Ernest Barreira

Ernest Barreira (Mar 4, 2026 16:33:42 HST)

Ernest w. Barreira, M.S.

Assistant Chief Procurement Officer

cc: KPD – D. Wakuta-Matsuda
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